Inheritance Tax (IHT) Portfolio Service - Target Market Information

This Target Market document has been prepared for Financial Advisers who use Cazenove Capital's IHT Portfolio service (the "Service") on behalf of their clients. It describes the Target Market for the Service which provides investors with an estate planning solution through investing in a range of qualifying Alternative Investment Market (AIM) and NEX Exchange (NEX) companies. The Financial Adviser is responsible for assessing suitability and supporting the client with understanding the nature and risks of the Service being provided by Cazenove Capital. Cazenove Capital is not responsible for the provision of tax advice in relation to this Service.

Target Market Identification	**IHT Portfolio Service**
Types of Clients	Retail clients Professional Clients Eligible Counterparties
Knowledge and experience	**Basic Investors** with basic knowledge of relevant financial instruments i.e. an investor who can make an informed investment decision with the help of information provided by their financial adviser prior to investing. **Informed Investors** with average knowledge of relevant financial products i.e. an investor who can make an informed investment decision based on the regulated and authorised offering documentation, together with knowledge and understanding of the specific factors/risks highlighted within them only. **Advanced Investors** having one, or more, of the following characteristics: ▪ good knowledge of relevant financial products and transactions; ▪ financial industry experience or accompanied by professional investment advice or included in a discretionary portfolio service.
Financial situation with a focus on the ability to bear losses	Investors must be prepared to accept fluctuations in the value of capital including risk of permanent capital loss and accept the risks of investing in qualifying AIM and NEX Exchange listed equities. Potential loss is limited to the value of the investment.

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Risk Tolerance	The Service includes a range of qualifying AIM and NEX companies. Investment in smaller companies quoted on AIM and NEX are generally higher risk than investment in larger, more established companies. The investments are only suitable for investors with financial security independent of any investment made. The investor's Financial Adviser will determine whether the portfolio is suitable based on the investor's risk profile.
Clients' objectives and needs	The Service is designed for investors who:- ▪ require an estate planning solution; and ▪ are seeking returns net of inheritance tax (IHT) over a minimum of 2 years through investments across a range of qualifying AIM and NEX companies. The investor's Financial Adviser will determine whether the portfolio is suitable based on the investor's risk profile. Investors are entitled to exit the Service at any time without incurring any exit fees. However, qualifying shares must have been held for at least two years to benefit from 100% IHT relief. In addition, if shares are disposed of above their original cost, this may lead to a liability to Capital Gains Tax. The above statements are based on our understanding of current tax legislation.
Distribution Strategy	The Service is distributed by Financial Advisers to their underlying clients. Clients' assets are held by Schroder & Co Ltd (trading as Cazenove Capital).
Negative target market	The Service is not deemed suitable for the following investors: - Clients who are not being advised by a Financial Adviser; - US persons; - Clients who may not have an IHT liability or charge on death; - Clients who are looking for short term investments;

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	- Clients who cannot afford to bear any potential investment losses.

Important information