



Welcome to the 2015 Annual General Meeting

30 April 2015



Schrodgers



2015 Annual General Meeting

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Andrew Beeson | Chairman



Schrodgers



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Michael Dobson | Chief Executive



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2014: record results

Continued progress in line with strategic goals

- Net revenue up 9% to £1,531.2m (2013: £1,407.6m)
- Profit before tax and exceptional items up 11% to £565.2m (2013: £507.8m)
- Full year dividend up 34% to 78 pence per share (2013: 58.0 pence per share)*
- Net new business £24.8bn (2013: £7.9bn)
- Assets under management up 14% to £300.0bn (2013: £262.9bn)

*Subject to shareholder approval

Strong performance in Asset Management and Wealth Management

Net inflows: £24.8bn

Asset Management

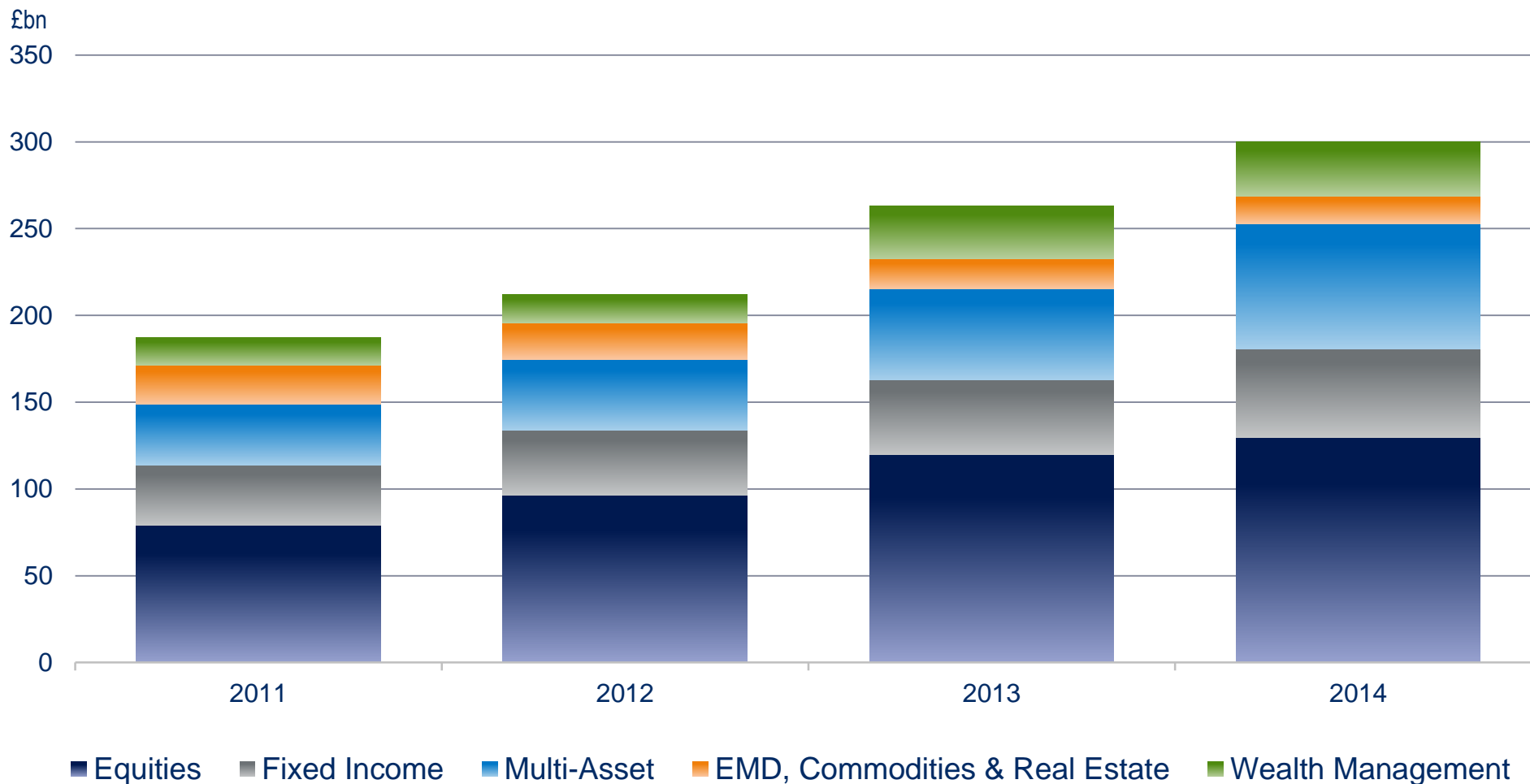
- Net inflows in Institutional: £17.6bn
Intermediary: £6.7bn
- Diversified across asset classes and regions
- 78% of assets under management outperforming over three years

Wealth Management

- First full year from Cazenove Capital
- Profit before tax and exceptional items up 80% to £61.7m (2013: £34.3m)
- Net inflows £0.5bn (2013: net outflows £1.5bn)

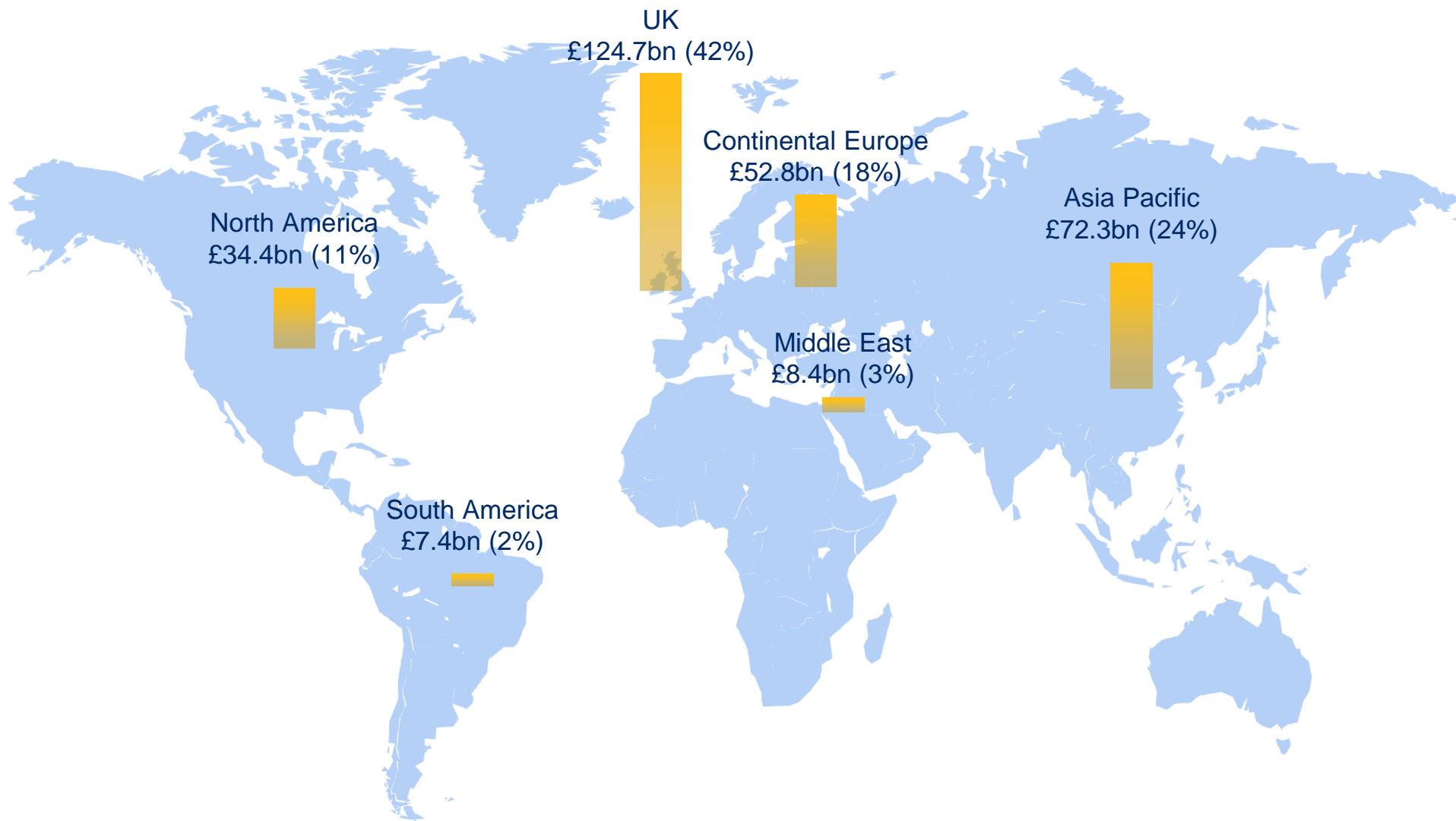
Diversification by asset class

60% increase in AUM over 3 years



Diversification by region

60% of net revenues from clients outside UK

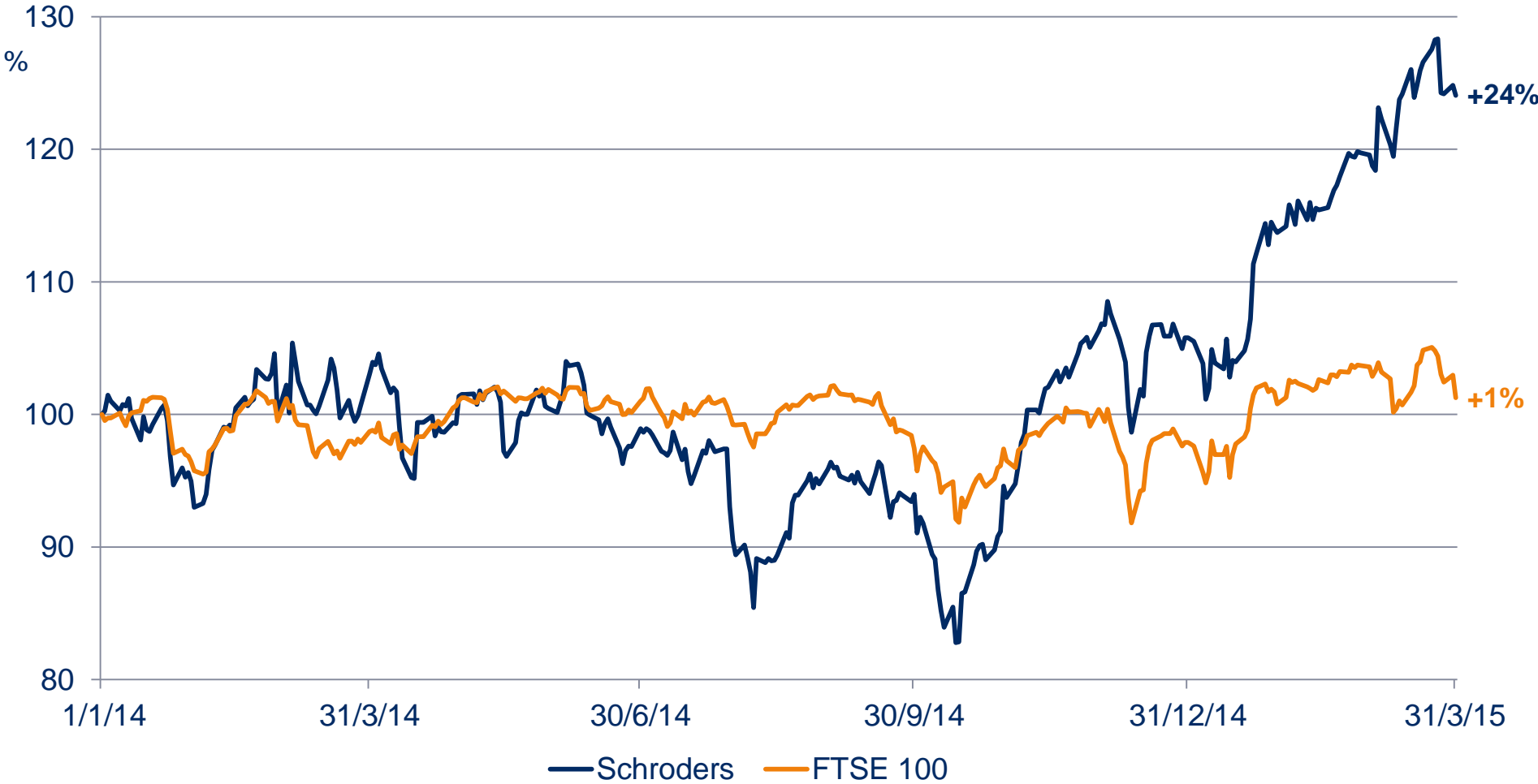


Q1 Interim Management Statement

Strong start to 2015

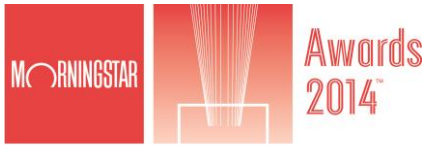
- Profit before tax and exceptional items up 14% to £149.6m (Q1 2014: £130.7m)
 - Asset Management up 14% to £133.7m (Q1 2014: £117.0m)
 - Wealth Management up 12% to £14.9m (Q1 2014: £13.3m)
- Net new business £5.1bn
 - Institutional: £2.0bn
 - Intermediary: £2.9bn
 - Wealth Management: £0.2bn
- Assets under management up 7% to £319.5bn (end 2014: £300.0bn)

Share price performance



Outlook

- Opportunities in most asset classes and regions
- Building scale in Fixed Income and Multi-Asset
- Strengthened capabilities in Wealth Management
- Continued focus on investing for long-term growth



Best Fund House Larger Equity
UK, Spain, Germany, Austria & Luxembourg



UK Smaller Companies



Balanced Managed



Emerging Markets
Single Country

FINANCIAL NEWS

2014 AWARDS FOR EXCELLENCE

INSTITUTIONAL ASSET MANAGEMENT

WINNER



WINNER
INVESTMENT GROUP OF THE YEAR





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Andrew Beeson | Chairman



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Resolutions

1. To receive the Report and Accounts
2. To declare the Final Dividend
3. To approve the Remuneration Report
4. To elect Peter Harrison
5. To re-elect Andrew Beeson
6. To re-elect Michael Dobson
7. To re-elect Richard Keers
8. To re-elect Philip Mallinckrodt
9. To re-elect Massimo Tosato
10. To re-elect Ashley Almanza
11. To re-elect Robin Buchanan
12. To re-elect Lord Howard
13. To re-elect Nichola Pease
14. To re-elect Bruno Schroder
15. To re-appoint PricewaterhouseCoopers LLP as auditors
16. To authorise the Audit and Risk Committee to fix the auditors' remuneration
17. To renew the authority to allot shares
18. To renew the authority to purchase own shares*
19. Notice of general meetings*

*Special resolution



Thank you for attending the 2015 Annual General Meeting

30 April 2015



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Forward-Looking Statements

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