

Welcome to the 2021 Annual General Meeting

29 April 2021

Schroders



Michael Dobson
Chairman

Schroders

Peter Harrison
Group Chief Executive

Schroders

The background of the slide features several large, overlapping curved shapes in two shades of blue. A large, light blue arc sweeps from the bottom left towards the right side. Overlapping this and positioned further to the right is a darker blue shape that also curves upwards. On the far right edge, there is a vertical rectangular strip of the same light blue color.

Resilient business model proving beneficial

	2020	2019	Change
Net income ¹	£2,179.2m	£2,124.8m	3%
Ratio of total costs to net income ¹	68%	67%	(1%)
Profit before tax¹	£702.3m	£701.2m	-
AUM	£574.4bn	£500.2bn	15%
Net new business	£42.5bn	£43.4bn	
Basic EPS¹	200.8p	201.6p	-
Total dividend per share	114p	114p	-

¹Before exceptional items.



Invest to Grow
delivering resilient results



£42.5bn
of net new business,
led by Solutions



Productivity high
with majority of employees
working remotely in 2020



Actively supporting
companies, communities
and our people

Delivering positive outcomes for all

Clients

- Cazenove Capital won gold in the ESG Investing Olympics
- Achieved full ESG integration
- Increased digital engagement in response to Covid-19 measures

People

- Committed to not making any Covid-19 related redundancies
- Launched new flexible working charter
- Launched weekly podcasts to keep our people connected to the firm and informed about the latest developments

Shareholder

- Paid final dividend for 2019
- 'Excellent' investment management quality rating from Fitch Ratings for 16th consecutive year
- Calculated our own SustainEx score to be +3.1% (compared to industry average of -0.3%)

Society

- Became founding member of the Net Zero Asset Manager initiative and adopted a Science-Based-Target
- Signed UN Global Compact, the world's largest corporate sustainability initiative
- Raised £4.3m in support of more than 90 charities
- Engaged with FTSE100 companies on employee mental health during Covid-19



A leader in the transition to a sustainable world

With a purposeful response to our corporate responsibility

For our clients



Extensive range of
**sustainable
funds**
with more in the pipeline

**Full ESG
integration**
across our managed assets

SustainEx™
Our award winning tool
Quantifies the hidden
environmental and social benefits
and impacts created by companies

Ready for
EU Article 8 & 9
regulation

2,075+
engagements
in 2020

22
dedicated
ESG specialists

For our business



Founding member of the
Net Zero
Asset Managers initiative

98%
of employees proud to be
associated with Schroders

MSCI ESG Rating of
AAA
in the top 3% of our sector
with a consistent score for
more than 5 years

Adopted a
Science-based target
A clearly-defined pathway to
our net zero commitment

94%
retention of highly-rated
employees

Sustainalytics
ESG risk rating of
18.8
Low risk and in the top 15%
for diversified financials

Investing for future revenue growth



Cazenove Capital's UK
Regional Wealth build out



US Distribution build-out



Strengthening access to
China's onshore market



Outlook for 2021 and beyond

Focused strategy, global footprint and
diversified business model enable investing
for long term growth



**Invest for
the long-term**



**Attract and
retain talented
people**



**Transition to net
zero emissions
by 2050, or
sooner**



**Resilient
strategy and
operating
model**

Michael Dobson
Chairman

Schroders

Graham Staples
Company Secretary

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Q&A

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Thank you for
joining the
2021 Annual
General
Meeting



EST. 1804

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