Welcome to the 2021 Annual General Meeting

29 April 2021
Peter Harrison
Group Chief Executive
Resilient business model proving beneficial

### Financial Summary

<table>
<thead>
<tr>
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<th>2020</th>
<th>2019</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net income(^1)</td>
<td>£2,179.2m</td>
<td>£2,124.8m</td>
<td>3%</td>
</tr>
<tr>
<td>Ratio of total costs to net income(^1)</td>
<td>68%</td>
<td>67%</td>
<td>(1%)</td>
</tr>
<tr>
<td><strong>Profit before tax(^1)</strong></td>
<td>£702.3m</td>
<td>£701.2m</td>
<td>-</td>
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<tr>
<td>AUM</td>
<td>£574.4bn</td>
<td>£500.2bn</td>
<td>15%</td>
</tr>
<tr>
<td>Net new business</td>
<td>£42.5bn</td>
<td>£43.4bn</td>
<td></td>
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<tr>
<td><strong>Basic EPS(^1)</strong></td>
<td>200.8p</td>
<td>201.6p</td>
<td>-</td>
</tr>
<tr>
<td>Total dividend per share</td>
<td>114p</td>
<td>114p</td>
<td>-</td>
</tr>
</tbody>
</table>

\(^1\)Before exceptional items.
Delivering positive outcomes for all

Clients
- Cazenove Capital won gold in the ESG Investing Olympics
- Achieved full ESG integration
- Increased digital engagement in response to Covid-19 measures

People
- Committed to not making any Covid-19 related redundancies
- Launched new flexible working charter
- Launched weekly podcasts to keep our people connected to the firm and informed about the latest developments

Shareholder
- Paid final dividend for 2019
- ‘Excellent’ investment management quality rating from Fitch Ratings for 16th consecutive year
- Calculated our own SustainEx score to be +3.1% (compared to industry average of -0.3%)

Society
- Became founding member of the Net Zero Asset Manager initiative and adopted a Science-Based-Target
- Signed UN Global Compact, the world’s largest corporate sustainability initiative
- Raised £4.3m in support of more than 90 charities
- Engaged with FTSE100 companies on employee mental health during Covid-19
### A leader in the transition to a sustainable world

With a purposeful response to our corporate responsibility

<table>
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<th>For our clients</th>
<th>For our business</th>
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<td>Extensive range of sustainable funds with more in the pipeline</td>
<td>Founding member of the Net Zero Asset Managers initiative</td>
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| **SustainEx™**
Our award winning tool
Quantifies the hidden environmental and social benefits and impacts created by companies | **98%** of employees proud to be associated with Schroders |
| Full ESG integration across our managed assets | MSCI ESG Rating of AAA in the top 3% of our sector with a consistent score for more than 5 years |
| Ready for EU Article 8 & 9 regulation | Adopted a Science-based target
A clearly-defined pathway to our net zero commitment |
| **2,075+** engagements in 2020 | **22** dedicated ESG specialists |
| **94%** retention of highly-rated employees | **Sustainalytics**
ESG risk rating of **18.8**
Low risk and in the top 15% for diversified financials |

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- **SustainEx™**
  - Our award winning tool
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For our business:
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- **98%** of employees proud to be associated with Schroders.
- **22** dedicated ESG specialists.
- **94%** retention of highly-rated employees.
- **Sustainalytics**
  - ESG risk rating of **18.8**
  - Low risk and in the top 15% for diversified financials.
Investing for future revenue growth

Cazenove Capital's UK Regional Wealth build out

US Distribution build-out

Strengthening access to China’s onshore market
Outlook for 2021 and beyond

Focused strategy, global footprint and diversified business model enable investing for long term growth

- Invest for the long-term
- Attract and retain talented people
- Transition to net zero emissions by 2050, or sooner
- Resilient strategy and operating model
Michael Dobson
Chairman
Q&A

Schroders
Thank you for joining the 2021 Annual General Meeting
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